# home show

# Media Kit

HOME SHOW GUIDE ADVERTISING & PROMOTIONAL INCLUSIONS

Contact: homeshows@eea.net.au



# Digital Buyer's Guide

Advertising in the official Home Show Buyer's Guide can reinforce and strengthen your presence at the event and give you an edge over competitors.

With only limited space available, advertising also provides easy accessibility to your contact details for our visitors post-show for future sales and bookings.

### The Stats:

- The Digital Buyer's Guide is electronically distributed to our:
  - 1.Club eDM database (statistics on page 5)
  - 2. To all ticket holders one day before the show AND
  - 3. To our onsite audience of over 140,000+ visitors\* across the event
- 96% of visitors are planning a home improvement project
- \$150,000 average visitor budget for their project
- \$53 million approximate visitor spend at The Home Show

### Want to know more?

Contact homeshows@eea.net.au

Buyer's Guide cover, August 2022



\*Based on yearly attendance of all Home Shows

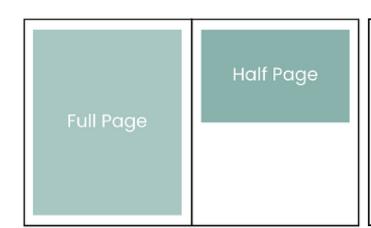
# Digital Buyer's Guide

| ITEM             | SPECS  |
|------------------|--------|
| <b>         </b> | OI LOO |

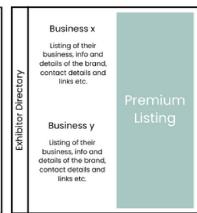
|  |               | Moibourno | Cydney  | Dilobalio | 1 01111 |
|--|---------------|-----------|---------|-----------|---------|
| Inside Front Cover Full Page Ad (EXCLUSIVE)                  | 216mm x 285mm | \$1,250   | \$1,500 | \$1,125   | \$875   |
| Inside Back Cover Full Page Ad (EXCLUSIVE)                   | 216mm x 285mm | \$1,000   | \$1,200 | \$900     | \$700   |
| Full Page Advertisement                                      | 216mm x 285mm | \$840     | \$1,080 | \$780     | \$600   |
| Half Page Advertisement                                      | 210mm x 136mm | \$500     | \$650   | \$470     | \$360   |
| Ad Double Page Spread*                                       | 432mm x 285mm | \$1,400   | \$1,800 | \$1,300   | \$1,000 |
| Advertorial – Full Page                                      | 216mm x 285mm | \$960     | \$1,200 | \$900     | \$720   |
| Advertorial – Double Page Spread*                            | 432mm x 285mm | \$1,600   | \$2,000 | \$1,500   | \$1,200 |
| Front Cover Image Plus Credit (EXCLUSIVE)                    | 216mm x 285mm | \$1,400   | \$1,800 | \$1,300   | \$1,000 |
| Show Favourites Promotion (inc. 1x FB or IG post)            |               | \$600     | \$700   | \$500     | \$400   |
| Show Specials Promotion                                      |               | \$600     | \$700   | \$500     | \$400   |
| Timetable Speaker Bio/Blurb*                                 |               | \$600     | \$700   | \$500     | \$400   |
| Buyers Guide Exhibitor Listing                               |               | \$450     | \$450   | \$450     | \$450   |
| Design Fee** (hourly fee - allow 1 hour per creative output) |               | \$100     | \$100   | \$100     | \$100   |
|  |               |           |         |           |         |

Send all advertising material to

homeshows@eea.net.au



Melbourne Sydney



Brisbane

Perth

<sup>\*</sup>Limited inventory. Bookings are first come first served basis.

<sup>\*\*</sup>Design Fee is not a stand alone item, it is only applicable in addition to bookings requiring the ad artwork to be produced by The Home Show Designer. Includes two rounds of edits only.

Advertise your brand on our official Home Show website and generate pre and post show sales.

An average of 75,000+ visits in the 3 months leading up to The Home Show.\*

\*2022 statistics across all cities

# 02 WEBSITE

| ITEM PRICE (INC. GST                        |           |        | IC. GST) |       |
|---|-----------|--------|----------|-------|
|   | Melbourne | Sydney | Brisbane | Perth |
| Website Blog Post (Including Facebook post) | \$500     | \$500  | \$500    | \$500 |
| Website Tile - Exhibitor Directory          | \$700     | \$700  | \$700    | \$700 |

Send all advertising material to

# 03 EMAIL

In the lead up to The Home Show, advertise in one of our eNewsletters to reach:

- 106,000+ Melbourne Club members
- 134,000+ Sydney Club members
- 107,000+ Brisbane Club members
- 72,000+ Perth Club members

Figures correct as of March 2023.

### ITEM PRICE (INC. GST)

|  | Melbourne | Sydney  | Brisbane | Perth   |
|--|-----------|---------|----------|---------|
| EXCLUSIVE eDM (completely dedicated to the Sponsor)*         | \$2,000   | \$2,500 | \$1,800  | \$1,300 |
| eDM Takeover (Top and Bottom ad)*                            | \$800     | \$1,000 | \$750    | \$550   |
| eDM Club Newsletter Advert 4 Ad Package <b>EXCLUSIVE</b>     | \$1,200   | \$1,500 | \$1,050  | \$750   |
| eDM Club Newsletter Advert (600px X 200px) 1 Ad*             | \$400     | \$500   | \$350    | \$250   |
| eDM Club Newsletter - Featured Editorial                     | \$600     | \$800   | \$550    | \$400   |
| Design Fee** (hourly fee - allow 1 hour per creative output) | \$100     | \$100   | \$100    | \$100   |

Send all advertising material to

<sup>\*</sup>Limited availability. Bookings are first come first served basis.

<sup>\*\*</sup>Design Fee is not a stand alone item, it is only applicable in addition to bookings requiring the ad artwork to be produced by The Home Show designer. Includes two rounds of edits only.

# 04 SOCIAL MEDIA

Drive visitors to your website with a guaranteed editorial post, new product, show special or any additional information about your products or services you'd like to promote with a link to a landing page of your choice.

| FOLLOWING  | Melbourne | Sydney | Brisbane | Perth  |
|------------|-----------|--------|----------|--------|
| Facebook:  | 16,227    | 13,643 | 13,000   | 11,136 |
| Instagram: | 4,739     | 12,500 | 4,593    | 3478   |
| Youtube:   | 866       | 344    | 685      | 222    |

## ITEM PRICE (INC. GST)

|   | Melbourne | Sydney  | Brisbane | Perth   |
|---|-----------|---------|----------|---------|
| Facebook Image/Video Post                                   | \$300     | \$250   | \$250    | \$200   |
| Facebook Image Carousel (up to 10x images)                  | \$350     | \$300   | \$300    | \$250   |
| Instagram Image Carousel (up to 10x images)                 | \$200     | \$300   | \$200    | \$200   |
| Instagram Image   | \$150     | \$250   | \$150    | \$150   |
| Instagram Story   | \$50      | \$75    | \$50     | \$50    |
| TikTok Video/Instagram Reel                                 | \$250     | \$250   | \$250    | \$250   |
| Content Creation Fee (hourly fee)                           | \$150     | \$150   | \$150    | \$150   |
| Social Media Post Boost (\$50 minimum per post)             | BESPOKE   | BESPOKE | BESPOKE  | BESPOKE |
| Bespoken Content Package (YouTube, Instagram, Facebook)     | BESPOKE   | BESPOKE | BESPOKE  | BESPOKE |
| Design Fee* (hourly fee - allow 1 hour per creative output) | \$100     | \$100   | \$100    | \$100   |

<sup>\*</sup>Design Fee is not a stand alone item, it is only applicable in addition to bookings requiring the ad artwork to be produced by The Home Show designer. Includes two rounds of edits only.

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# 05 DOOR PRIZE

Providing a Door Prize places your brand in front of all our visitors as they enter the event. They'll see your logo, prize promotion and stand location when they are registering tickets.

Door Prize Sponsors also receive a complimentary lead scanner for their stand so you can collect interested visitor contact details for use during and post show.

| PRICE (IN | IC. GST   | )               |
|-----------|-----------|-----------------|
|           | PRICE (IN | PRICE (INC. GST |

Donate Door Prize of minimum \$1,500 and pay the fee to receive:

- Facebook & Instagram Post promoting your prize
- Placement on The Home Show website
- Inclusion in the eNewsletter reaching 60,000 115,000+ subscribers (depending on city)
- Placement in the Buyer's Guide (prize listing and floor plan)
- Lead Scanner
- Entry and Stand Signage ('Scan here to Win')
- Online ticket branding
- Logo on the Sponsor Scroll

| Melbourne | \$1,800 |
|-----------|---------|
| Sydney    | \$1,800 |
| Brisbane  | \$1,200 |
| Perth     | \$1,100 |

Maximum of 6 Door Prize sponsors per event.

Send all advertising material to

# 06 OTHER

### **COMPLIMENTARY OPPORTUNITIES**

### **Home Show Faves:**

Showcase your product on the Home Show Faves page of our website where we feature brands and their best-selling products/services for visitors to view. It will link to your exhibitor directory and may also be shared to our social media accounts and included in the Digital Buyers Guide.

### **Images & content:**

If you send through general high-res images and a description of your brand/products we may post it to our social media accounts and tag your brand.

FOR ADDITIONAL INFORMATION CONTACT OUR TEAM:

## Contact

**Email:** homeshows@eea.net.au

Phone: Melbourne, Sydney & Perth: 03 9276 5555

Brisbane: 07 3719 4222

www.melbournehomeshow.com.au www.sydneyhomeshow.com.au

www.brisbanehomeshow.com.au www.perthhomeshow.com.au

